



# SANY APPOINTS TUTT BRYANT EQUIPMENT

Tutt Bryant Equipment has been appointed the dealer for SANY crane products in Australia, other than WA.

The introduction of SANY greatly expands Tutt Bryant Equipment's crane portfolio, adding to products from established Japanese brands, HSC (Sumitomo) and Kato.

The wide range of models from SANY covers mobile and crawler cranes, from truck-mounted cranes, truck cranes, rough terrain cranes and all-terrain cranes to telescopic crawlers and large tonnage crawlers up to 800t capacity.

Peter Lawgall, Tutt Bryant Equipment's Business Development Manager for Cranes explains: "SANY has a comprehensive range of cranes and we believe there are a number of key products that Australian customers will value very highly"

These include telescopic crawlers ranging from 25t up to 130t, with higher capacity models expected in the coming months. In addition to conventional truck cranes, SANY will also be introducing a three-axle 60t and four-axle 100t and 120t all-terrain cranes into Australia.

These models have been developed with careful consideration of local road regulations and customer requirements, which Lawgall expects will generate significant amounts of interest in Australian crane buyers.

Tutt Bryant is already a longstanding user of SANY cranes in Australia through Tutt Bryant Heavy Lift & Shift, which has operated four units of SCC8300 (300t capacity) and four units of SCC4000E (400t capacity) conventional lattice boom crawler cranes since 2013.

Malcom Smith, General Manager of Tutt Bryant Heavy Lift & Shift explains: "Our relationship with SANY goes back a number of years when we first evaluated their products in China for use in our crane rental fleet."

"The cranes have all performed at the high standards that Tutt Bryant sets for itself, and we have certainly been impressed by SANY's service and technical support over time."

"There is an unmistakable commitment by SANY to listen, learn and support their customers in our market."

The dealership appointment is a positive step in Tutt Bryant's long-term relationship with SANY, and it is also a significant development in the Australian market for customers considering crane products from SANY. These customers can now gain the confidence of having the backing of Tutt Bryant's proven and well-established network of branches, parts and service support across Australia.



TUTT BRYANT

